

NZ Tender 2017 Survey of NZ contractors

This survey aims to check the current impressions of New Zealand contractors on two issues of prime importance:

- **The present opportunities for submitting tender bids for public contracts**
- **The present quality of NZ government and local body tender documents**

Please answer the following questions:

Present opportunities in NZ

1. Do you think that opportunities for submitting tender bids have changed a lot in recent years?
Yes No
2. Do you think that there are now far fewer tenders available to bid for?
Yes No
3. Do you think that many contracts for public works appear to be let without first going to public tender?
Yes No
4. Do you suspect that some firms are being favoured without first following due public process?
Yes No
5. Do you suspect that the current system allows the public to receive less than best value and some competent contractors to be shut out?
Yes No

Quality of government RFT/RFP documents in NZ

6. Do you find that government RFT/RFP documents often contain errors, omissions or ambiguities?
Yes No
7. Do you ever waste time and/or money dealing with defective government RFT/RFP documents?
Yes No
8. Do you think that the quality of government RFT/RFP documents has deteriorated in recent years?
Yes No
9. Do you think that the level of professional editing and quality control of government RFT/RFP documents is low or non-existent?
Yes No
10. Do you suspect that the current system results in the public unfairly being penalised due to poor quality of government RFT/RFP documents?
Yes No

Points to consider:

- All public contracts should be tendered on a fair and equitable basis.
- We need to avoid the favouring of any contractor without prior notice and following fair process.
- In Britain there is an extra level of scrutiny of RFT/RFP documents that is absent here in New Zealand.
- We need intelligent scrutiny of RFT/RFP documents before their release to contractors.
- Industry collaboration is a way to get things done. Let's plan together how to cut the serious shortcomings of NZ government and local authority tenders.
- Would you be prepared to take part in a plan to demand better service from NZ government and local bodies? If so, please add your name and contact details:

Contact Name: _____

Email address: _____

Thank you for your time.